

an untapped market Crystal lagoons

japan



Presentation Outline

(1) The idea **2** Overview ③ The problem we solve **(4)** What is crystal bridge (5) Team (6) Market opportunities (7) Business model **8** Marketing strategy (9) Financial summary **10** Challenges (11)(12)(14)(15)(16) Roll out plan 17181920 Conclusions & Contact info

It happened with Starbucks Japan

1995: Sazaby League Co. entered in joint venture with Starbucks with 4 MLD

the idea

2015: Starbucks USA bought back their quota for a total of 914 MLD **2020: Crystal bridge buys rep. rights for 2 MLD**

2050: Crystal bridge develops a market with NPV of \$4.15 BILLION overview

Crystal Lagoons© is present in 27 counties with 40 project in operation and more than 600 in planning/construction phases

> we aim at bringing Crystal Lagoons© in Japan, third world economy. from 0 to 50 projects in 30 years



relaunch failing golf clubs,
 third sector plots, resorts

without beach access

new model of retirement
 villages to bring together
 families, pet therapy.

 social distance and contact with nature, (COVID proof)

problems solved

what are we?

 Crystal bridge is connecting investors to real estate projects for equity and business opportunities located in Japan.

• in Japan COVID is under control because of their social discipline. There are big growth opportunities such as the expo, IR, Olympics etc.

team

futoshi yoshida, developer well connected with all big trading corporations, hotel operators, construction and real estate companies. deep knowledge of the japanese market and original business schemes. iacopo torrini, architect 22 years in japan, 1st grade licenced architect in japan. founded studio dodici in 2003. fully staffed, globally minded architects office.

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japanese are practical people. let's not push only on resorts and aquaparks for the moment. "serious" business first. once the image is rooted let's concentrate on the fun stuff.

GOLF COURSES (without counting practicing ranges) & SHRINKING GOLF POPULATION

seniors market NURSING HOMES & SERVICED APTS. 25,292 locations 1,248,869 users (2016 data)

OUTLET MALLS \$ 11 BILLION yearly sales 2.8 BILLION users market

① PURCHASE EXCLUSIVITY RIGHTS X JAPAN (2MLD)

2 FINANCE OKINAWA PAL

PROJECT (10 MLD)

business model

 4 LEVERAGE ON TEST CASES AND SELL AS ADDED VALUE
 TOOL FOR LANGUISHING
 GOLF COURSES, HOTELS

③ BUY CHEAP LAND AND DEVELOP OUTLET MALLS, RETIREMENT TOWNS ETC. marketing strategy

HYBRID LAGOONS • HOTELS • RETIREMENT VILLAGES • GOLF COURSES

PUBLIC ACCESS LAGOONS

- SHOPPING MALLS
- WATER PARKS
- CASINO/EXPO

REAL ESTATE PROJECTS

RESORT VILLAGES

NEW TOWNS/SMART CITIES

TIME SHARE CONDOS

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TLSA OKINAWA

USD 300,000

-completed-

financing

SEED

DEBT MA JAPAN USD 2MLD -exit 2.5MLD in 2025-ROI =5% SERIES A OKINAWA USD 10MLD equity available ROI = 4% /year

① OBTAIN RECOGNITION AS A SWIMMING FACILITY (AS IN CALIFORNIA AND TEXAS)

② CREATING FIRST LAGOON (WATER USAGE AND DISCHARGE PERMITS, ENVIRONMENTAL ASSESSMENT, DIFFIDENCE TOWARDS NOVELTY ETC.)

challennes

Location: Awaji Island Land area: 85,000 m2 · Lagoon area: 21,000 m2 Use: shopping (140 units) hotel (150 rooms)

example 1

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Cost of land: 20 million USD Total cost of project: 205 million USD

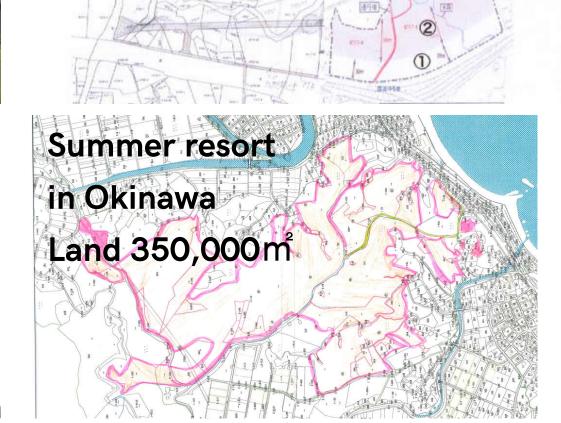


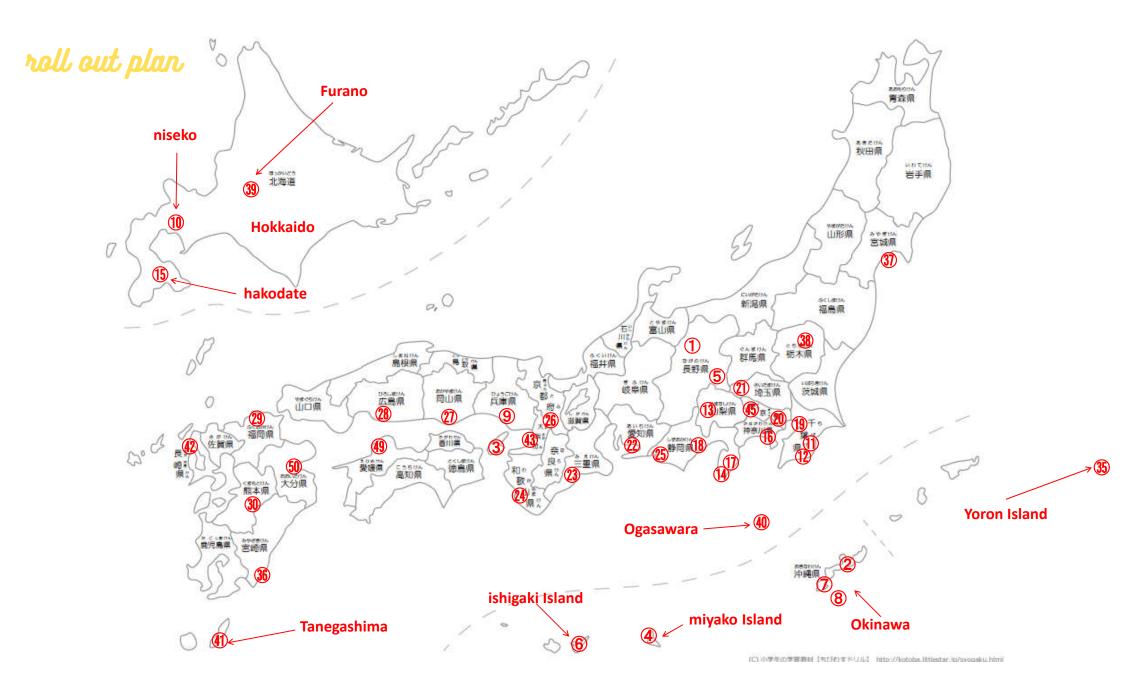
Location: Awaji Island area: 156,000m2 Lagoon area: 45,000 m2 use: retirement village + IR resort Cost of land: 35 million USD+fees Total cost of project: 230 million USD



Ski resort in Hakuba land 75,738 m²

Weekend resort in Karuizawa land 59,851 m²





Crystal Lagoons ir	n Japan:	Crystal brid	drafted on: sept.25, 2020 updated: updated:			
location	🕕 nagano (hakuba)	2 okinawa (kunigami)	3 Hyogo (Awaji)	④ okinawa (miyako island)	5 nagano (karuizawa)	okinawa (ishigaki island)
type	PAL	PAL	PAL	hybrid	hybrid	residential
year open (tentative)	2023	2024	2024	2025	2025	2026
location	okinawa (nago)	okinawa (kincho)	Hyogo (M iki city)	hokkaido (niseko)	Chiba (Boso-city #1)	Chiba (Boso-city #2)
type	residential	residential	residential	PAL	residential	residential
year open (tentative)	2027	2028	2028	2030	2030	2030
location	Yamanashi (Yamanaka-ko)	Shizuoka (Isu kogen #2)	hokkaido (hakodate)	yokohama (minatomirai)	Shizuoka (Isu kogen #1)	shizuoka (gotenbashi)
type	residential	residential	PAL	PAL	PAL	hybrid
year open (tentative)	2030	2030	2032	2035	2035	2035
location	Chiba (Makuhari)	Tokyo (odaiba)	saitama (tokorozawa city)	Nagoya (waterfront area)	Mie (Suzuka)	Wakayama (shirahama)
type	PAL	PAL	residential	hybrid	hybrid	hybrid
year open (tentative)	2040	2 040	2040	2040–45	2040–45	2040-45
location	Shizuoka (Hamana-ko)	Kyoto city	Okayama (Kurashiki)	Hiroshima	Fukuoka	Kumamoto (Mt. Aso)
type	hybrid	residential	hybrid	hybrid	hybrid	hybrid
year open (tentative)	2040–45	2040-45	2045-50	2045-50	2045-50	2045-50

	drafted on:
Crystal Lagoons in Japan:	updated: 20/10/22 updated:

location	③Okinawa(Yanaha)	⁽¹⁾ Okinawa(Zamami)	③Okinawa(Kume)	③Okinawa(Iriomote)	33 Kagoshima(Yron)	36) 19 Miyazaki(Aoshiwa)
type	HOTEL	HOTEL	HOTEL	HOTEL	HOTEL	hybrid
year open (tentative)	2025	2026	2027	2027	2030–35	2035–40
location	③Miyagi(Sendai)	③Tochigi(Nasu)	③Hokkkaidou(Furano)	🐠 Tokyo (Ogasawara)	(III) (Tanegashima)	@Nagasaki(Sasebo)
type	hybrid	hybrid	hybrid	HOTEL	HOTEL	hybrid
year open (tentative)	2040-50	2 040– 5 0	2 040– 5 0	2040-50	2 040 5 0	2040-50
location	🚯 Osaka (Maishima)	(4)Chiba(Urayasu)		(Kanagawa(Miura))	(Odawara)	()) ()) () () () () () () () () () () ()
type	hybrid	PAL	PAL	hybrid	HOTEL	HOTEL
year open (tentative)	2040-50	2040–50	2040-50	2040– 5 0	2040– 5 0	2040-50
location	() Ehime(Matuyama)	🛞 Oita (Beppu)				
type	hybrid	HOTEL				
year open (tentative)	2040-50	2040-50				
location						
type						
year open (tentative)						

conclusion

simple! invest in the development of Crystal Lagoons in Japan ! ... I wish there was an investment opportunity with a TESTED business model, but in a NEW and rich market...

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thank you for your consideration!

some video references:

①Crystal Lagoons outstanding features : https://www.youtube.com/watch?v=LUzyzxLLiHk

2 Miami lagoon : <u>https://www.youtube.com/watch?v=F9NgGaWhpU4</u>

③ Awaji-Japan outlet mall (3D video) : <u>https://www.youtube.com/watch?v=rEwvDrQrffc</u>

(4) Texas hybrid lagoon : <u>https://m.youtube.com/watch?v=oIT2fYnQGxg</u>

(5) Houston lagoon on TV : <u>https://youtu.be/v98HnHJ5Qgc</u>

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iacopo's activities



Incorporated in 2003. designed 42 houses, hotels, schools, condos Sales in 2019-20: 500K USD





iacopo torrini, 48 years old born in Italy from architects family, School: Turin Polytechnic and Oxford Brooks University. Experience: Studio Uno (Torino), Berzak Gold (NY), Iruka Sekkei (Kobe). Features: 1st grade licensed architect. In Japan since `98, fluent in Japanese

broad network of business contacts.



Incorporated in 2009. sold over 600 Wooden bathtubs in 40 countries. Sales in 2019-20: 500K USD







In partnership with IT engineer R.C. Portal site for real estate searches

- reach your target in 2 clicks
- Instagram style room feature search
- •twin server structure







A WIN·WIN·WIN system to spot real estate gems for redevelopment in Japanese cities.

Providing value for real estate agents, land owners, developers, architects.



Aiming at becoming esclusive agent of Crystal Lagoons© for Japan. We "Create a Destination anywhere" planning – development - maintenance

